

Mr Nimish Vora

Founder and Managing Director,
Kavya Buildcon Pvt Ltd

“ With our quality workmanship and timely deliveries, we have created a strong footing for ourselves in the Market. Now the only way for us is the way up.”

REAPING POTENTIAL - KAVYA BUILDCON PVT LTD

When business runs in your DNA then success is a given in any venture. Such is the legacy of the Vora family with deep roots in business world; diversification has proved to be the key to their triumph in the real estate sector as well. As the mantle is passed to the younger generation, they prove their mettle in this ever evolving realty sector.

Corporate Social Responsibility

KBPL is associated with different trusts, NGOs and foundations:

- Save the Children: The company is closely associated with this NGO which works towards providing educational and medical assistance to under privileged children
- Kamlaben Chatrbhuj Vora Charitable Trust: Founded by the matriarch of the family, this trust offer medical assistance to those below the poverty line
- Save the Green: An initiative by PDP FORUM, KBPL is actively involved in beautifying and creating a serene green environment of Priyadarshini Park

Realty Beckons

Kavya Buildcon Pvt Ltd (KBPL) is managed by the Vora family which has a rich 125 year business legacy. They started with their furniture business under the name of D. M. Vora & Co. and later spread their wings into interior business and later were incidental in bringing Modular Kitchens to their customers. The founder members then diversified into real estate where they undertook repairs, restoration and redevelopment of old and dilapidated buildings. They also forayed into luxury and affordable housing projects thus expanding their customer base.

Chairman Mr. Mansukhlal Vora has been instrumental in leading the company to the current favourable market position which it enjoys. It was his far sighted vision recognizing the huge potential in the real estate sector which made the group enter real estate business, first as an investor in early 80's and later as developers.

Today, Nimish Vora, as the founder and managing director, epitomizes the very definition of a visionary leader. His confidence

and the ability to constantly strive for conquering new challenges has led the company in its diversification into every aspect of the construction industry ranging from land development and redevelopment to residential building, commercial spaces and a whole lot more. After venturing into the construction and realty sector at the exceptional age of 19, he immersed himself into various segments and amassed a comprehensive understanding of the business. At age 31, he founded KBPL.

Creating Brand Value

Kavya Buildcon's brand value is reflected in the trust which the investors, customers and employee's have bestowed upon the company and who have stood by it at all times. Nimish Vora says, "honestly, we believe that our execution abilities over the next five years will reflect our build as a brand to reckon with as we are further gearing up towards pure delivery model. Further to this, to take our brand to the next level and get more recognition in the market we have Ritesh Deshmukh and Genillia Deshmukh on board as the brand ambassadors for our company."

Today, Kavya has expanded its vision to go 'Beyond Levels' to scale new heights fearlessly. A glance at the Kavya logo can give a deep insight into its robust principles. Kavya in blue symbolizes the duality of the qualities of the ocean and sky. While it embodies the ocean to signify a deeply rooted and enhanced foundation, it also embodies the sky to signify infinite growth and opportunities to fulfill the ultimate dream of providing a beautiful home for all. The Kavya green sapling symbolizes the harmony sustained with Mother Earth.

Trajectory of Success

Diversification is the keyword of the company and in a very short span of time they have managed to leave their footprints in every segment of the industry, be it residential or commercial spaces, redevelopment as well as fresh construction, SRA projects, logistic parks, boutique villas and affordable housing. "Our focus is on the term 'Affordable Luxury' where our aim is to give the people of this city who put in their heart, soul and hard earned money into buying their dream homes, a piece of the ever elusive luxury pie into their reach which they truly deserve. We have made our presence felt with a bang in Thane," says Nimish. Being members of MCHI-CREDAI has also been beneficial as they get all current reports, timely updates and get to know views of other developers for various situations. KBPL endeavors to broaden their horizons to make the foray into supermarkets, malls and the entertainment industry, the hospitality sector, healthcare and educational facilities. Additionally they plan on entering the burgeoning realty sector of Gujarat, Goa and Dubai. "We aspire to be at the forefront of the

realty sector by creating communities which are paradigmatic of a thriving, developed and modern India."

Where Trust is a Tradition

This is a company known for quality construction, timely deliveries and customer satisfaction. Strategic locations, optimum planning of spaces and designs which can be integrated with human requirements are the USP of the brand which have been the cornerstones of ensuring customer satisfaction.

The company considers anyone and everyone who is looking for a lifestyle upgrade at affordable prices as a part of their customer base and strives hard to deliver beyond customer expectations. "Following our motto to provide luxury housing for all, we currently have projects in Worli, Ghatkopar, Kandivali, Mulund, Thane and Khardi. In last two decades, it has grown its presence in building industry developing land parcels in and around Mumbai to deliver high quality projects. KBPL has completed approximately 2.25 million sq.ft and approximately 5.5 million sq.ft is under implementation," says Nimish. Any facilities which make the customers life comfortable aren't counted as luxury anymore but a necessity. The company believes in providing optimum and best facilities in all their projects. Timely Deliveries is the key to customer satisfaction. At the same time, long term perspective and belief in the prime locations of projects helps buoy investor confidence.

Forecast for the Real Estate Sector

Kavya Buildcon is assured that the real estate sector is headed in the right direction. RERA will be incidental to making the real estate sector a regularized one which till now has largely been disorganized. It will further build customer satisfaction and bridge the gap of trust which has been lost due to various reasons. It's a win-win situation for both the builders as well as customers. With real estate sector being organized, REIT's will play an important role, they will help bring in funds at affordable rates for the industry, be it from abroad as way of FTI or from local investors as now investors will have more trust in the industry mechanism. "We see a healthy long term growth and would recommend real estate



KAVYA TANSA CITY ONE, KHARDI

Landmark Projects

- Kavya Grandeur at Godbunder Road, Thane which fits the bill of Affordable Luxury within the city limits for our hardworking netizens.
- Kavya Tansa City One, an Affordable Housing and a Smart City spread across 82 acres of green Spaces in Khardi which is situated on Mumbai Nashik Highway. This City has been designed on the vision our dear PM Mr. Narendra Modi- to make housing available for every citizen of our country by 2022.
- Kavya Ashwamegh is a MHADA redevelopment project which is strategically situated at Pant Nagar Ghatkopar East In the close vicinity of railway station, metro, eastern express highway and touching the 90 ft road which makes it one of our prominent projects.

as an essentially safe asset to include in a portfolio. In the last few years, Mumbai and its neighboring suburbs have lost its sheen due to lack of presence of adequate infrastructure. We are looking and hoping for a positive turn around in this matter. We'll let our work speak for itself in the coming years," avers a confident Nimish Vora.



KAVYA ASHWAMEGH, GHATKOPAR EAST



KAVYA GRANDEUR, GODBUNDER ROAD, THANE